

400 MOTIVATIONAL QUOTES

1. "A goal is a dream with a deadline." -Napoleon Hill
2. "A goal properly set is halfway reached." -Zig Ziglar
3. "A good conscience is a continual Christmas." -Benjamin Franklin
4. "A guaranteed way to be miserable is to spend all your time trying to make everyone else happy." -Larry Winget
5. "A man wrapped up in himself makes a very small bundle." - Benjamin Franklin
6. "A mediocre idea that generates enthusiasm will go further than a great idea that inspires no one." -Mary Kay Ash
7. "A strong foundation at home sets you up for a strong foundation at work." -Robin Sharma
8. "Accept the challenges so you can feel the exhilaration of victory." - George S. Patton
9. "Accept your teammates for what they are and inspire them to become all they can be." -Robin Sharma
10. "Act as if what you do makes a difference. It does." -William James
11. "Action is the foundational key to all success." -Pablo Picasso
12. "Aim for the moon. If you miss you may hit a star." -W. Clement Stone

13. "All great thinkers are initially ridiculed – and eventually revered." - Robin Sharma
14. "All of your dreams await just on the other side of your fears." -Grant Cardone
15. "Always choose the future over the past. What do we do now?" - Brian Tracy
16. "Always do your best. What you plant now, you will harvest later." - Og Mandino
17. "Always give without remembering and always receive without forgetting." -Brian Tracy
18. "Amateurs sit and wait for inspiration, the rest of us just get up and go to work." -Stephen King
19. "An attitude of a positive expectation is the mark of the superior personality." -Brian Tracy
20. "Anger is never without a reason, but seldom with a good one." - Benjamin Franklin
21. "Any fool can criticize, condemn and complain - and most fools do." - Benjamin Franklin
22. "Any thought or action that you repeat over and over will eventually become a new habit." -Brian Tracy
23. "Arriving at one goal is the starting point to another." -John Dewey
24. "As we each express our natural genius, we all elevate our world." - Robin Sharma
25. "Be gentle to all and stern with yourself." -Saint Teresa of Avila

26. "Be kind whenever possible. It is always possible." -Dalai Lama
27. "Be miserable. Or motivate yourself. Whatever has to be done, it's always your choice." -Wayne Dyer
28. "Become a person who would attract the results you seek." -Jim Cathcart
29. "Before you begin scrambling up the ladder of success, make sure that it is leaning against the right building." -Brian Tracy
30. "Being the richest man in the cemetery doesn't matter to me. Going to bed at night saying we've done something wonderful, that's what matters to me." -Steve Jobs
31. "Belief triggers the power to do." -David J. Schwartz
32. "Believe you can and you're halfway there." -Theodore Roosevelt
33. "Big shots are only little shots who keep shooting." -Christopher Morley
34. "Business is like riding a bicycle. Either you keep moving or you fall down." -Frank Lloyd Wright
35. "By failing to prepare, you are preparing to fail." -Benjamin Franklin
36. "Change is hardest at the beginning, messiest in the middle and best at the end." -Robin Sharma
37. "Clarity precedes mastery. Craft clear and precise plans/goals/deliverables. And then block out all else." -Robin Sharma
38. "Courage is not absence of fear; it is control of fear, mastery of fear." -Mark Twain

39. "Crush your fears with ACTION." -Russell Frazier
40. "Daily exercise is an insurance policy against future illness. The best Leaders Without Titles are the fittest." -Robin Sharma
41. "Deserve your dream." -Octavio Paz
42. "Discipline is the bridge between goals and accomplishment." -Jim Rohn
43. "Discipline is what you must have to resist the lure of excuses." - Brian Tracy
44. "Do not let what you cannot do interfere with what you can do." - John Wooden
45. "Do or do not. There is no try." -Yoda
46. "Do something wonderful, people may imitate it." -Albert Schweitzer
47. "Do whatever you do intensely." -Robert Henri
48. "Do you want to know who you are? Don't ask. Act! Action will delineate and define you." -Thomas Jefferson
49. "Doing the difficult things that you've never done awakens the talents you never knew you had." -Robin Sharma
50. "Don't be afraid to go out on a limb. That's where the fruit is." -H. Jackson Brown, Jr.
51. "Don't settle for anything less than excellence." -Robin Sharma
52. "Don't be afraid to give up the good to go for the great." -John D. Rockefeller

53. "Don't fight the problem, decide it." -George C. Marshall
54. "Don't give up. Don't lose hope. Don't sell out." -Christopher Reeve
55. "Don't mistake movement for achievement." -Jim Rohn
56. "Don't watch the clock; do what it does. Keep going." -Sam Levenson
57. "Don't wish it were easier, wish you were better." -Jim Rohn
58. "Dream big dreams! Imagine that you have no limitations and then decide what's right before you decide what's possible." -Brian Tracy
59. "Early to bed and early to rise makes a man healthy, wealthy and wise." -Benjamin Franklin
60. "Education is the beginning of transformation. Dedicate yourself to daily learning via books/audios/seminars and coaching." -Robin Sharma
61. "Effective communication is 20% what you know and 80% how you feel about what you know." -Jim Rohn
62. "Either I will find a way, or I will make one." -Philip Sidney
63. "Either move or be moved." -Ezra Pound
64. "Either write something worth reading, or do something worth writing." -Benjamin Franklin
65. "Either you run the day or the day runs you." -Jim Rohn
66. "Energy and persistence conquer all things." -Benjamin Franklin

67. "Even if you fall on your face, you're still moving forward." -Victor Kiam
68. "Ever tried. Ever failed. No matter. Try again. Fail again. Fail better." -Samuel Beckett
69. "Every choice you make has an end result." -Zig Ziglar
70. "Every exit is an entry somewhere else." -Tom Stoppard
71. "Every goal can be achieved if you break it down into enough small parts." -Brian Tracy
72. "Every moment in front of a customer is a gorgeous opportunity to live your values." -Robin Sharma
73. "Every sale has five basic obstacles: no need, no money, no hurry, no desire, no trust." -Zig Ziglar
74. "Every single person in the world could be a genius at something, if they practiced it daily for at least ten years." -Robin Sharma
75. "Everything you do is triggered by an emotion of either desire or fear." -Brian Tracy
76. "Everything you want is on the other side of fear." -Jack Canfield
77. "Everything you've ever wanted is on the other side of fear." -George Addair
78. "Excellence in one area is the beginning of excellence in every area." -Robin Sharma
79. "Excellence is a not a skill. It's an attitude." -Ralph Marston
80. "Expect problems and eat them for breakfast." -Alfred A. Montapert

81. "Failure will never overtake me if my determination to succeed is strong enough." -Og Mandino
82. "Fear and self-doubt have always been the greatest enemies of human potential." -Brian Tracy
83. "Fear doesn't exist anywhere except in the mind." -Dale Carnegie
84. "Fear is 100% dependent on you for its survival." -Steve Maraboli
85. "Fear is the destroyer of dreams and the killer of ambitions." -Jeffrey Benjamin
86. "Focus your mind on the good versus the lack." -Robin Sharma
87. "For every sale you miss because you are too enthusiastic, you will miss a hundred because you are not enthusiastic enough." -Zig Ziglar
88. "Freedom is not something you buy but something you earn." -Grant Cardone
89. "Future intent influences and often determines present actions." - Brian Tracy
90. "Give yourself something to work toward constantly." -Mary Kay Ash
91. "Go out and get busy." -Dale Carnegie
92. "Go the extra mile. There's no one on it!" -Grant Cardone
93. "Go where no one's gone and leave a trail of excellence behind you." -Robin Sharma
94. "Goals allow you to control the direction of change in your favor." - Brian Tracy

95. "Goals are the fuel in the furnace of achievement." -Brian Tracy
96. "Great works are performed not by strength but by perseverance." - Samuel Johnson
97. "He that is good at making excuses is seldom good for anything else." -Benjamin Franklin
98. "He that rises late must trot all day." -Benjamin Franklin
99. "High expectations are the key to everything." -Sam Walton
100. "Honesty is the best policy." -Benjamin Franklin
101. "How you think when you lose determines how long it will be until you win." -Gilbert K. Chesterton
102. "I attribute my success to this - I never gave or took any excuse." - Florence Nightingale
103. "I don't look to jump over 7-foot bars; I look for 1-foot bars that I can step over." -Warren Buffet
104. "I never hold grudges; while you're holding a grudge, they're out dancing." -Brian Tracy
105. "I want to put a ding in the universe." -Steve Jobs
106. "I was motivated to be different in part because I was different." - Donna Brazile
107. "I will persist until I succeed." -Og Mandino
108. "I'd rather attempt to do something great and fail than to attempt to do nothing and succeed." -Robert H. Shuller

109. "If it's to be, it's up me!" -Brian Tracy
110. "If opportunity doesn't knock, build a door." -Milton Berle
111. "If passion drives you, let reason hold the reins." -Benjamin Franklin
112. "If we all did the things we are capable of doing, we would literally astound ourselves." -Thomas Edison
113. "If you aim at nothing, you will hit it every time." -Tom Cochrane
114. "If you are not taking care of your customer, your competitor will." - Bob Hooey
115. "If you are not willing to risk the usual, you will have to settle for the ordinary." -Jim Rohn
116. "If you aren't going all the way, why go at all?" -Joe Namath
117. "If you can get yourself to read 30 minutes a day, you're going to double your income every year." -Brian Tracy
118. "If you desire many things, many things will seem few." -Benjamin Franklin
119. "If YOU don't believe in YOU enough to invest in YOU then don't be surprised when others don't invest in YOU." -Grant Cardone
120. "If you don't see yourself as a winner, you cannot perform as a winner." -Zig Ziglar
121. "If you don't set goals for yourself, you are doomed to achieve the goals of someone else." -Brian Tracy
122. "If you learn from defeat you haven't really lost." -Zig Ziglar

123. "If you really want to do something you'll find a way. If you don't you'll find an excuse." -Jim Rohn
124. "If you want to be successful faster, you must double your rate of failure." -Brian Tracy
125. "If you want to reach a goal, you must see the reaching in your own mind before you actually arrive at your goal." -Zig Ziglar
126. "If you would be loved, love, and be loveable." -Benjamin Franklin
127. "If you're going through hell, keep going." -Winston Churchill
128. "If you're offered a seat of a rocket ship, don't ask what seat! Just get on." -Sheryl Sandberg
129. "In business, it's better to mean a lot to a few rather than a little to many." -Larry Winget
130. "Innovation distinguishes between a leader and a follower." -Steve Jobs
131. "Integrity is what we do, what we say and what we say we do." -Don Galer
132. "Investing energy & resources in yesterday prevents you from creating the future you deserve." -Grant Cardone
133. "Investment in knowledge pays the best interest." -Benjamin Franklin
134. "It ain't over till' it's over." -Yogi Berra
135. "It doesn't matter where you are coming from. All that matters is where you are going." -Brian Tracy

136. "It generally takes about 10 years to become an overnight sensation." -Robin Sharma
137. "It is impossible to succeed without failing." -Brian Tracy
138. "It is not necessary to do extraordinary things to get extraordinary results." -Warren Buffet
139. "It is the working man who is the happy man. It is the idle man who is the miserable man." -Benjamin Franklin
140. "It takes guts to work hard enough to get the things you want." -Cole Bayer
141. "It takes many good deeds to build a good reputation, and only one bad one to lose it." -Benjamin Franklin
142. "It takes more than good intentions to get something done." -Larry Winget
143. "It's easier to prevent bad habits than to break them." -Benjamin Franklin
144. "It's hard to fail, but it is worse never to have tried to succeed." - Theodore Roosevelt
145. "It's not about having the right opportunities, it's about handling the opportunities right." -Mark Hunter
146. "It's not failure itself that holds people back; it is the fear of failure that paralyzes you." -Brian Tracy
147. "Keep your eyes on the stars and your feet on the ground." - Theodore Roosevelt

148. "Knowing what to do and not doing it is the same as not knowing what to do." -Robin Sharma
149. "Lack of direction, not lack of time, is the problem. We all have a twenty-four hour day." -Zig Ziglar
150. "Leaders think and talk about the solutions. Followers think and talk about the problems." -Brian Tracy
151. "Leadership is doing what is right when no one is watching." - George Van Valkenburg
152. "Leadership is the ability to elicit extraordinary performance from ordinary people." -Brian Tracy
153. "Lean in, speak out, have a voice in your organization, and never use the word 'sorry'." -Trish Bertuzzi
154. "Leap, and the net will appear." -John Burroughs
155. "Look for the good in every person in every situation. You'll almost always find it." -Brian Tracy
156. "Lost time is never found again." -Benjamin Franklin
157. "Love me or hate me, at least now you know me." -Grant Cardone
158. "Lucky is where skill meets persistence." -Robin Sharma
159. "Make a customer not a sale." -Katherine Barchetti
160. "Make the work you are doing today better than the work you did yesterday." -Robin Sharma
161. "Make your life matter." -Robin Sharma

162. "Measure your success by your inner scorecard versus an outer one." -Robin Sharma
163. "Money and success demand attention. Ignore either and you will have neither." -Grant Cardone
164. "Most of the important things in the world have been accomplished by people who have kept on trying when there seemed to be no hope at all." -Dale Carnegie
165. "Most people think selling is the same as talking. But the most effective salespeople know that listening is the most important part of their job." -Roy Bartell
166. "Motivation is the art of getting people to do what you want them to do because they want to do it." -Dwight D. Eisenhower
167. "Motivation is what gets you started. Habit is what keeps you going."
-Jim Rohn
168. "Motivation will almost always beat mere talent." -Norman Ralph Augustine
169. "My dear friend, clear your mind of can't." -Samuel Johnson
170. "Never confuse motion with action." -Benjamin Franklin
171. "Never leave that till tomorrow which you can do today." -Benjamin Franklin
172. "Never leave the site of a strong idea without doing something to execute around it." -Robin Sharma
173. "Never miss a moment to celebrate another." -Robin Sharma

174. "Never miss a moment to encourage someone you work with." - Robin Sharma
175. "Never say anything about yourself you do not want to come true." - Brian Tracy
176. "Never, never, never give up." -Winston Churchill
177. "No bird soars too high if he soars with his own wings." -William Blake
178. "No matter what the level of your ability, you have more potential than you can ever develop in a lifetime." -James T. McCay
179. "No one can make you feel inferior without your consent." -Eleanor Roosevelt
180. "Nobody cares how much you know, until they know how much you care." -Theodore Roosevelt
181. "Nobody counts the number of ads you run; they just remember the impression you make." -William Bernbach
182. "Nobody works better under pressure. They just work faster." -Brian Tracy
183. "Nothing about an excuse can help your situation." -Grant Cardone
184. "Nothing fails like success. Because when you are at the top, it's so easy to stop doing the very things that brought you to the top." - Robin Sharma
185. "Nothing is impossible; the word itself says 'I'm possible'" -Audrey Hepburn

186. "On any given Monday I am one sale closer and one idea away from being a millionaire." -Larry D. Turner
187. "One finds limits by pushing them." -Herbert Simon
188. "One of the primary tactics for enduring winning is daily learning." - Robin Sharma
189. "One of the very worst uses of time is to do something very well that need not be done at all." -Brian Tracy
190. "One way to keep momentum going is to have constantly greater goals." -Michael Korda
191. "Only I can change my life. No one can do it for me." -Carol Burnett
192. "Opportunities are usually disguised as hard work, so most people don't recognize them." -Ann Landers
193. "Opportunity doesn't knock, it presents itself when you beat down the door." -Kyle Chandler
194. "Optimism is the one quality associated with success and happiness than any other." -Brian Tracy
195. "Other people's opinions of you are none of your business." -Robin Sharma
196. "Our greatest weakness lies in giving up. The most certain way to succeed is always to try just one more time." -Thomas Edison
197. "Outstanding people have one thing in common: An absolute sense of mission." -Zig Ziglar
198. "Passion + production = performance." -Robin Sharma

199. "Patience is a key element of success." -Bill Gates
200. "Peak performers replace depletion with inspiration on a daily basis."
-Robin Sharma
201. "People do business with people who make them feel special." -
Robin Sharma
202. "People don't buy for logical reasons. They buy for emotional
reasons." -Zig Ziglar
203. "Perseverance is failing 19 times and succeeding the 20th." -Julie
Andrews
204. "Perseverance is not a long race; it is many short races one after the
other." -Walter Elliot
205. "Pretend that every single person you meet has a sign around his or
her neck that says, 'make me feel important.' Not only will you
succeed in sales, you will succeed in life." -Mary Kay Ash
206. "Problems are not stop signs, they are guidelines." -Robert H.
Shuller
207. "PURPOSE. One word that drives me every day. Find yours and be
willing to die for it." -Grant Cardone
208. "Pursue one great decisive aim with force and determination." -Carl
von Clausewitz
209. "Quality is not an act, it is a habit." -Aristotle
210. "Quality is pride of workmanship." -W. Edwards Deming
211. "Quality performance starts with a positive attitude." -Jeffrey Gitomer

212. "Rainmakers turn customer objections into customer objectives." - Jeffrey J. Fox
213. "Remember that failure is an event, not a person. Yesterday ended last night." -Zig Ziglar
214. "Remember that leadership is about influence and impact, not title and accolades." -Robin Sharma
215. "Say "thank you" when you're grateful and "sorry" when you're wrong." -Robin Sharma
216. "Say no to anything that is not a high-value use of your time and your life." -Brian Tracy
217. "Say no to distractions." -Robin Sharma
218. "Saying I'll try really means I'm not really committed." -Robin Sharma
219. "Set no targets & you will get nowhere." -Grant Cardone
220. "Setting goals is the first step in turning invisible into the visible." - Tony Robbins
221. "Shift from being busy to achieving results." -Robin Sharma
222. "Small daily, seemingly insignificant, improvements and innovations lead to staggering achievements over time." -Robin Sharma
223. "Some men see things as they are and ask why... I dream of things that never were and ask why not?" -Robert Kennedy
224. "Sometimes life is going to hit you in the head with a brick. Don't lose faith." -Steve Jobs

225. "Speak ill if no man, but speak all the good you know of everybody."
-Benjamin Franklin
226. "Speak less. Listen more." -Robin Sharma
227. "Speak softly and carry a big stick; you will go far." -Theodore Roosevelt
228. "Stand for something. Or else you'll fall for anything." -Robin Sharma
229. "Start where you are. Use what you have. Do what you can." -Arthur Ashe
230. "Staying poor is selfish." -Grant Cardone
231. "Step by step and the thing is done." -Charles Atlas
232. "Stop selling. Start Helping." -Zig Ziglar
233. "Success doesn't have any secrets. However, failure's biggest secret is getting you to believe it does." -Larry Winget
234. "Success in life is in direct proportion to what you do after you do what you are expected to do." -Brian Tracy
235. "Success is a full time job." -Grant Cardone
236. "Success is never final. Failure is never fatal. It is courage that counts." -Winston Churchill
237. "Success is nothing more than a few simple disciplines, practiced every day." -Jim Rohn
238. "Success is simple, do what's right, the right way, at the right time." - Arnold H. Glasow

239. "Success is the ability to go from failure to failure without losing your enthusiasm." -Winston Churchill
240. "Success is the culmination of failures, mistakes, false starts, confusion and the determination to keep going anyway." -Nick Gleason
241. "Success lies in a masterful consistency around a few fundamentals. It really is simple. Not easy. But simple." -Robin Sharma
242. "Successful people are always looking for opportunities to help others." -Brian Tracy
243. "Take care of your body. It's the only place you have to live." -Jim Rohn
244. "Take care of your relationships and the sales/money will take care of itself." -Robin Sharma
245. "Take responsibility. Don't blame. Get to work. Everything is up to YOU." -Larry Winget
246. "The act of taking the first step is what separates the winners from the losers." -Brian Tracy
247. "The antidote to stagnation is innovation." -Robin Sharma
248. "The best in business spend far more time on learning than in leisure." -Robin Sharma
249. "The best leaders are the most dedicated learners. Read great books daily. Investing in your self-development is the best investment you will ever make." -Robin Sharma
250. "The best leaders blend courage with compassion." -Robin Sharma

251. "The best leaders lift people up versus tear people down." -Robin Sharma
252. "The best leaders without a title use their heads and listen to their hearts." -Robin Sharma
253. "The best thing you will ever do for yourself is to say goodbye to people who make you less than you could be." -Larry Winget
254. "The bigger the dream, the more important to the team." -Robin Sharma
255. "The Constitution only gives people the right to pursue happiness. You have to catch it yourself." -Benjamin Franklin
256. "The conversations you are most resisting are the conversations you most need to be having." -Robin Sharma
257. "The difference between a successful person and others is not a lack of strength, not a lack of knowledge, but rather a lack of will." - Vince Lombardi
258. "The difference between try and triumph is just a little umph!" - Marvin Phillips
259. "The fears you run from run to you." -Robin Sharma
260. "The few who do are the envy of the many who watch." -Jim Rohn
261. "The great thing in this world is not so much where we stand, as in what direction we are moving." -Oliver Wendell Holmes
262. "The greatest mistake we make is living in constant fear that we will make one." -John Maxwell

263. "The harder the conflict, the more glorious the triumph." -Thomas Paine
264. "The key to success is to focus our conscious mind on things we desire not things we fear." -Brian Tracy
265. "The less you are like others, the less others will like you." -Robin Sharma
266. "The majority of men meet with failure because of their lack of persistence in creating new plans to take the place of those which fail." -Napoleon Hill
267. "The more messes you allow into your life, the more messes will become a normal (and acceptable) part of your life." -Robin Sharma
268. "The more things you do, the more you can do." -Lucille Ball
269. "The more we do, the more we can do." -William Hazlitt
270. "The more you go to your limits, the more your limits will expand." -Robin Sharma
271. "The more you worry about being applauded by others and making money, the less you'll focus on doing the great work that will generate applause. And make you money." -Robin Sharma
272. "The most dangerous place is in your safety zone." -Robin Sharma
273. "The most effective way to do it, is to do it." -Amelia Earhart
274. "The most precious resource for businesspeople is not their time. It's their energy. Manage it well." -Robin Sharma
275. "The most unprofitable item ever manufactured is an excuse." -John Mason

276. "The questions you ask are more important than the things you could ever say." -Tom Freese
277. "The quickest way to grow the sales of your business is to grow your people." -Robin Sharma
278. "The real reward for doing your best work is not the money you make but the leader you become." -Robin Sharma
279. "The road to Easy Street goes through the sewer." -John Madden
280. "The secret of getting ahead is getting started." -Mark Twain
281. "The secret of man's success resides in his insight into the moods of people, and his tact in dealing with them." -J. G. Holland
282. "The secret of passion is purpose." -Robin Sharma
283. "The secret to genius is not genetics but daily practice married with relentless perseverance." -Robin Sharma
284. "The starting point of all achievement is desire." -Napoleon Hill
285. "The successful people are the ones who can think up things for the rest of the world to keep busy at." -Don Marquis
286. "The successful warrior is the average man, with laser-like focus." -Bruce Lee
287. "The things that are hardest to do are often the things that are the best to do." -Robin Sharma
288. "The thoughts you think today determine the results you'll see tomorrow." -Robin Sharma

289. "The value of getting to your goals lives not in reaching the goal but what the talents/strengths/capabilities the journey reveals to you." - Robin Sharma
290. "The way to get started is to quit talking and begin doing." -Walt Disney
291. "There are a thousand excuses for failure but never a good reason." -Mark Twain
292. "There are no traffic jams on the extra mile." -Zig Ziglar
293. "There is always room at the top." -Daniel Webster
294. "There is little success where there is little laughter." -Andrew Carnegie
295. "There never was a truly great man that was not at the same time truly virtuous." -Benjamin Franklin
296. "There's a better way to do it. Find it." -Thomas A. Edison
297. "There's no lotion or potion that will make sales faster an easier for you - unless your potion is hard work." -Jeffrey Gitomer
298. "There's only one direction you can coast." -Brian Tracy
299. "Things do not happen. Things are made to happen." -John F. Kennedy
300. "Things may come true to those who wait, but only the things left by those who hustle." -Unknown
301. "Things turn out best for the people who make the best of the way things turn out." -John Wooden

302. "Think continually about what you want, not about the things you fear." -Brian Tracy
303. "Time is money." -Benjamin Franklin
304. "Timid salesmen have skinny kids." -Zig Ziglar
305. "To become successful... Replace IF with WHEN." -Jaden Reichl
306. "To begin, begin." -William Wordsworth
307. "To double your net worth, double your self-worth. Because you will never exceed the height of your self-image." -Robin Sharma
308. "To earn more you must learn more." -Brian Tracy
309. "To have everything you want, help as many people as you can possibly find get everything they want." -Robin Sharma
310. "To have the rewards that very few have, do the things that very few people are willing to do." -Robin Sharma
311. "To succeed, jump as quickly at opportunities as you do at conclusions." -Benjamin Franklin
312. "To triple the growth of your organization, triple the growth of your people." -Robin Sharma
313. "Today is always the most productive day of your week." -Mark Hunter
314. "Today the greatest single source of wealth is between your ears." - Brian Tracy
315. "Today's goal: Be nice. Work hard. Tell the truth. Add value. Repeat tomorrow." -Larry Winget

316. "Tough times never last, but tough people do." -Robert H. Schuller
317. "Treat customers as you would your best friend." -Jeffrey J. Fox
318. "Treat people well on your way up and they'll treat you well on your way down." -Robin Sharma
319. "Treating someone as second class never gets you first class results." -David J. Schwartz
320. "Try not to become a person of success, but try to become a person of value." -Albert Einstein
321. "Trying is winning in the moment." -Dan Waldschmidt
322. "Understand that a problem is only a problem if you choose to view it as a problem." -Robin Sharma
323. "Understand the acute difference between the cost of something and the value of something." -Robin Sharma
324. "Visionaries see the "impossible" as the inevitable." -Robin Sharma
325. "Wanting something is not enough. You have to be willing to do what it takes to get it." -Larry Winget
326. "We aim above the mark to hit the mark. " -Ralph Waldo Emerson
327. "We are all born ignorant, but one must work hard to remain stupid." -Benjamin Franklin
328. "We cannot solve our problems with the same thinking we used when we created them." -Albert Einstein
329. "We heard sheep, we drive cattle, we lead people. Lead me, follow me, or get out of my way." -George S. Patton

330. "We may encounter defeats but we must not be defeated." -Maya Angelou
331. "Well done is better than well said." -Benjamin Franklin
332. "What great thing would you attempt if you knew you could not fail?"
-Robert H. Shuller
333. "What is called genius is the abundance of life and health." -Henry David Thoreau
334. "What we dwell on is who we become." -Oprah Winfrey
335. "What would life be if we had no courage to attempt anything?" -
Vincent van Gogh
336. "What you are will show in what you do." -Thomas Edison
337. "What you do today can improve all your tomorrows." -Ralph Marston
338. "What you get by achieving your goals is not as important as what you become by achieving your goals." -Zig Ziglar
339. "What you have done is nothing compared to what you can do." -
Grant Cardone
340. "Whatever you are, be a good one." -Abraham Lincoln
341. "Whatever you believe with feeling becomes your reality." -Brian Tracy
342. "When in doubt, don't." -Benjamin Franklin
343. "When obstacles arise, you change your direction to reach your goal; you do not change your decision to get there." -Zig Ziglar

344. "When one must, one can." -Charlotte Whitton
345. "When something is important enough, you do it even if the odds are not in your favor." -Elon Musk
346. "When you believe your mind will find a way to do." -David J. Schwartz
347. "When you know what you want, and you want it bad enough, you'll find a way to get it." -Jim Rohn
348. "When you play, play hard; when you work, don't play at all." - Theodore Roosevelt
349. "Wherever you are - be all there." -Jim Elliot
350. "Who you are becoming is more important than what you are accumulating." -Robin Sharma
351. "Winning isn't everything, but wanting to win is." -Vince Lombardi
352. "Wise men don't need advice. Fools won't take it." -Benjamin Franklin
353. "With a new day comes new strength and new thoughts." -Eleanor Roosevelt
354. "With self-discipline most anything is possible." -Theodore Roosevelt
355. "Without continual growth and progress, such words as improvement, achievement, and success have no meaning." - Benjamin Franklin
356. "Without hard work, nothing grows but weeds." -Gordon B. Hinckley

357. "Words may show a man's wit but actions his meaning." -Benjamin Franklin
358. "Work as if you were to live a hundred years. Pray as if you were to die tomorrow." -Benjamin Franklin
359. "Write injuries in dust, benefits in marble." -Benjamin Franklin
360. "Yesterday ended last night, today is a brand new day and it's yours." -Zig Ziglar
361. "You are fully responsible for everything you are, everything you have, and everything you become." -Brian Tracy
362. "You are not what you think you are, but what you think, you are." - Brian Tracy
363. "You are the average of the five people you spend the most time with." -Jim Rohn
364. "You become what you think about most of the time." -Brian Tracy
365. "You can do anything if you have enthusiasm." -Henry Ford
366. "You can make excuses or you can make progress. You choose." - Brian Tracy
367. "You can't be great if you don't feel great. Make exceptional health your #1 priority." -Robin Sharma
368. "You can't get a good deal from a bad guy." -Larry Winget
369. "You can't help the poor by becoming one of them." -Brian Tracy
370. "You can't wait for inspiration. You have to go after it with a club." - Jack London

371. "You can't build a reputation on what you are going to do." -Henry Ford
372. "You don't close a sale, you open a relationship if you want to build a long-term, successful enterprise." -Patricia Fripp
373. "You don't get more success. You give up the things that are keeping you from being successful." -Larry Winget
374. "You don't have to be great to start but you have to start to be great." -Zig Ziglar
375. "You have to make it happen." -Denis Diderot
376. "YOU is up to you." -Larry Winget
377. "You just can't beat the person who never gives up." -Babe Ruth
378. "You may delay, but time will not." -Benjamin Franklin
379. "You miss 100% of the shots you don't take." -Wayne Gretzky
380. "You must take action now that will move you towards your goals. Develop a sense of urgency in your life." -H. Jackson Brown, Jr.
381. "You need to overcome the tug of people against you as you reach for high goals." -George S. Patton
382. "You sleep to rest the body, you wake up to make your dreams a reality." -Grant Cardone
383. "You will get all you want in life if you help enough people get what they want." -Zig Ziglar
384. "You will never find time for anything. If you want time you must make it." -Charles Robert Buxton

385. "You will not have a successful life surrounded by negative people."
-Grant Cardone
386. "You'll never go wrong in doing what is right." -Robin Sharma
387. "You'll always get out of life what you put it in - and you control what you put in." -Brian Tracy
388. "Your attitude, not your aptitude, will determine your altitude." -Zig Ziglar
389. "Your behavior will guide the behavior of the other members of your team or the people in your organization." -Brian Tracy
390. "Your competition is everything else your prospect could conceivably spend their money on." -Don Cooper
391. "Your daily schedule reflects your deepest values." -Robin Sharma
392. "Your excuses might be legit but they won't improve your life." -Grant Cardone
393. "Your happiness is up to you. Period. Don't blame someone else because you aren't happy." -Larry Winget
394. "Your heaviest artillery will be your will to live. Keep that big gun going." -Norman Cousins
395. "Your life only gets better when you get better." -Brian Tracy
396. "Your life/finances/relationships/career will be what you make of them. No more. No less." -Larry Winget
397. "Your most unhappy customers are your greatest source of learning." -Bill Gates

398. "Your most valuable asset can be your willingness to persist longer than anyone else." -Brian Tracy
399. "Your results are what they are either because you had a plan or because you didn't have a plan. Which is it?" -Larry Winget
400. "Your success will be compromised by your need to be liked by everyone." -Grant Cardone

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